

# zoteck

FOODSERVICE ADVICE

# Purchasing

The 4 Keys Points for Effective  
Purchasing

Glen Zotek

September 2009

# PURCHASING

- Why is planning your purchasing important?
- Four key points.
- Next steps.

# Why is planning your purchasing important?

- The best quality products for your customers.
- Offer great value to your customers.
- Strengthen your bottom line.
- Save time

## The 4 Key Points?

- Contract commodity products
- Buying in season
- Vendor competition
- Consolidate your purchasing

# Key #1: Contract Commodity Products

- Buy 6 months at a time
- Tender it to several sources
- Work in storage fees & distribution

## Key #2: Buy in Season

- When to buy Beef?
- When to buy Shrimp?
- Buy local

## Key #3: Challenge Your Vendors

- Choose based on price **AND** quality factors
- Vendors will work hard for you
- Suppliers realize you are “on it”

## Key #4: Consolidate Your Purchases

- Less vendors = better overall pricing
- Cut down Deliverys
- Determine order par levels

# Next Steps

Try implementing these ideas into your business

- Create your own purchasing plan
- Contract commodity products
- Tender it to several sources
- Buy in season
- Buy local

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