



PURCHASING SERVICES

Purchasing is important to a restaurant's success in many ways. A good purchasing plan will ensure you are getting the best products at the best price and you are getting them in a consistent fashion. A good purchasing plan will keep you ahead of the competition by allowing you to keep up with current exciting trends and being able to deliver them at a competitive price.

Purchasing is the backbone of the consulting services that we offer. We are capable of bringing the following key advantages to you:

Group Buying - We manage purchasing for 45 restaurants of various sizes in BC and Alberta. We combine purchasing power of all groups and contract out commodity items and services.

Contract Negotiation - We look at any contracts you currently have (or do not have) with suppliers and negotiate on your behalf to get you the best pricing possible.

Volume Rebates - We deal directly with vendors on all product purchased in volume and uncover direct rebates to your head office or to the individual stores.

Supply Management - We will take on:

- Management supply problems that cannot be handled by distributor.
- Organizing the distributor with details for new listing or deletions, ensure product is available prior to new menu launches.
- Directly challenges with vendors on quality issues that arise.
- Forecasting volumes on all contracted items.
- Communication with stores with regards to any product changes.
- Arranging new product samples, pricing, listing information.
- Assisting in new product sourcing.
- Managing all necessary communication with vendors and distributors with regards to the above points.

Analysis - We can cater any reporting that you need, as an example we typically will run the following:

- Monthly purchase summary - Top 100 items listed by store with year on year comparisons.
- Purchasing review - Recap of all purchasing opportunities for the month.
- Continual review of top items to ensure best quality and price are being achieved.
- Price Variance reports - a review of the top 100 report for variances every period and how they are affecting profitability.
- Rebate summary - provide bi annual rebate forecasts for all contracted items.

We provide consulting on an hourly, retainer, or project-based costing. We can work with all budgets to help you achieve your business goals.